

COMMISSION

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ANNUAL AUDITED REPORT RECEIVED

**FORM X-17A-5 PART III** 

MAR 0 2 2004

SEC FILE NUMBER **8**-46788

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuan á 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Therounder

REPORT FOR THE PERIOD BEGINNING	G January 1, 2003 AND	ENDING Dece	ember 31, 2003
	MM/DD/YY		MM/DD/YY
A. R	EGISTRANT IDENTIFICATION	V	
NAME OF BROKER-DEALER:		[	OFFICIAL USE ONL
Michael Saunders Securitie ADDRESS OF PRINCIPAL PLACE OF B			FIRM I.D. NO.
1801 Main Street			
	(No. and Street)		
Sarasota	Florida	342.	36
(City)	(State)	(Zip (	Code)
NAME AND TELEPHONE NUMBER OF Saul Eiseman	PERSON TO CONTACT IN REGARD		T 1-955-8200
		(Arc	a Code – Telephone Numb
	CCOUNTANT IDENTIFICATIO	<del></del>	
	T whose opinion is contained in this Rep	oort*	
INDEPENDENT PUBLIC ACCOUNTAN	T whose opinion is contained in this Rep	oort*	33609
NDEPENDENT PUBLIC ACCOUNTAN Baumann, Raymondo & Compar	T whose opinion is contained in this Repay, PA (Name – if individual, state last, first, middle	oort* name)	33609 (Zip Code)
(NDEPENDENT PUBLIC ACCOUNTAN  Baumann, Raymondo & Compar  405 N. Reo Street, #200  (Address)	T whose opinion is contained in this Rep ny, PA (Name – if individual, state last, first, middle Tampa	name) Florida	<del></del>
(Address)	T whose opinion is contained in this Repay, PA  (Name – if individual, state last, first, middle  Tampa  (City)	name) Florida	<del></del>
INDEPENDENT PUBLIC ACCOUNTAN  Baumann, Raymondo & Compar  405 N. Reo Street, #200  (Address)  CHECK ONE:	T whose opinion is contained in this Repay, PA  (Name – if individual, state last, first, middle  Tampa  (City)	name) Florida (State)	<del></del>
NDEPENDENT PUBLIC ACCOUNTAN  Baumann, Raymondo & Compar  405 N. Reo Street, #200  (Address)  CHECK ONE:  Certified Public Accountant  Public Accountant	T whose opinion is contained in this Repay, PA  (Name – if individual, state last, first, middle  Tampa  (City)	name) Florida (State)	(Zip Code)
NDEPENDENT PUBLIC ACCOUNTAN  Baumann, Raymondo & Compar  405 N. Reo Street, #200  (Address)  CHECK ONE:  Certified Public Accountant  Public Accountant	T whose opinion is contained in this Repay, PA  (Name – if individual, state last, first, middle  Tampa  (City)	name) Florida (State)	(Zip Code)

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

I Saul Eiseman		, swear (or affirm) tha	t to the best of
my knowledge and belief the accompanying finan- Michael Saunders Securities Cor	• .		e firm of
of December 31		, are true and correct. I further swear	(or affirm) that
neither the company nor any partner, proprietor,			· ·
classified solely as that of a customer, except as fe	•	31.4	<b>y</b>
	<del></del>		
	•	·	
		*	
		Saul Leson an	•
and the second of the second o	<del></del>	Signature	<del>-</del> .
		President	
· · · · · · · · · · · · · · · · · · ·		Title	
$\mathcal{A}$ $\mathcal{A}$		T THE	
- Vau I	Laura L Bowe		
Notary Public	My Commissi Expires Augu	ion DD049149 · · · · · · · · · · · · · · · · · · ·	
This report ** contains (check all applicable boxe	s):	(at 12, 2000)	
<ul> <li>☑ (b) Statement of Financial Condition.</li> <li>☑ (c) Statement of Income (Loss).</li> </ul>			
(d) Statement of Changes in Financial Condition	tion: Cash Flo	ws.	
(e) Statement of Changes in Stockholders' Ed			
(f) Statement of Changes in Liabilities Subor (g) Computation of Net Capital.	dinated to Clain	is of Creditors.	
(h) Computation for Determination of Reserv	e Requirements	Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or	Control Require	ements Under Rule 15c3-3.	
(j) A Reconciliation, including appropriate e			e 15c3-3 and the
Computation for Determination of the Re   (k) A Reconciliation between the audited and			ct to methods of
consolidation.	, unaddited State	mones of Financial Condition with respec	ce to momous or
(i) An Oath or Affirmation.			
(m) A copy of the SIPC Supplemental Report		a an faunda - have quiete daine est - see - f	At a manastantà assista
(n) A report describing any material inadequa	nes tound to exis	t of found to have existed since the date of	the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### MICHAEL SAUNDERS SECURITIES CORPORATION

#### FINANCIAL STATEMENTS

#### **DECEMBER 31, 2003**

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Michael Saunders Securities Corporation Sarasota, Florida

We have audited the accompanying statement of financial condition of Michael Saunders Securities Corporation as of December 31, 2003, and the related statements of operations, changes in stockholder's equity, changes in liabilities subordinated to the claims of general creditors and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of Michael Saunders Securities Corporation at December 31, 2003 and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the Unites States of America.

Tampa, Florida February 3, 2004

### MICHAEL SAUNDERS SECURITIES CORPORATION STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003

#### **ASSETS**

Cash and cash equivalents Certificates of deposit	\$	2,304 24,841
TOTAL ASSETS	\$ _	27,145
LIABILITIES AND STOCKHOLDER'S EQUITY		
LIABILITIES		
Accounts payable	\$	-
TOTAL LIABILITIES		-
STOCKHOLDER'S EQUITY		
Common stock, \$1 par value, 10,000 shares		
authorized, 1,000 shares issued and outstanding		1,000
Additional paid-in capital		37,407
Retained (deficit)		(11,262)
Total stockholder's equity	_	27,145
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$	27,145

Read independent auditors' report.

The accompanying notes are an integral part of these financial statements.

#### MICHAEL SAUNDERS SECURITIES CORPORATION STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2003

REVENUE	
Commissions	\$ 
TOTAL REVENUE	
OPERATING EXPENSES	
Professional fees	7,667
Consulting	1,800
Licenses and dues	5,408
Insurance	607
Other	1,009_
TOTAL OPERATING EXPENSES	16,491
LOSS FROM OPERATIONS	(16,491)
OTHER INCOME	
Interest income	488
NET LOSS	\$ (16,003)

Read independent auditors' report.

The accompanying notes are an integral part of these financial statement.

#### MICHAEL SAUNDERS SECURITIES CORPORATION STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2003

				-	ADDITIONAL			
	SHARES		COMMON		PAID-IN		RETAINED	T0741
	ISSUED	-	STOCK	-	CAPITAL	_	(DEFICIT)	TOTAL
BALANCE, DECEMBER 31,2002	1,000	\$	1,000	\$	34,207	\$	4,741 \$	39,948
Capital contributed	-		-		3,200		-	3,200
Net loss		_		_	-	_	(16,003)	(16,003)
BALANCE, DECEMBER 31,2003	1,000	\$_	1,000	\$_	37,407	\$_	(11,262) \$	27,145

Read independent auditors' report.

The accompanying notes are an intergral part of these financial statements.

## MICHAEL SAUNDERS SECURITIES CORPORATION STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO THE CLAIMS OF GENERAL CREDITORS FOR THE YEAR ENDED DECEMBER 31, 2003

The Company had no subordinated claims as of December 31, 2003, or at any time during the year then ended.

Read independent auditors' report.

The accompanying notes are an integral part of these financial statement.

#### MICHAEL SAUNDERS SECURITIES CORPORATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Net loss	\$_	(16,003)
Adjustments to reconcile net loss to net cash (used) in operating activities		
Change in market value of certificate of deposit  Decrease in accounts payable  Total adjustments	- -	(488) (2,200) (2,688)
Net cash (used) in operating activities	_	(18,691)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from redemption of certificates of deposit  Purchase of certificate of deposit	_	24,353 (24,353)
Net cash (used) by investing activities	_	
CASH FLOWS PROVIDED BY FINANCING ACTIVITIES  Contributed capital		3,200
NET DECREASE IN CASH		(15,491)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	_	17,795
CASH AND CASH EQUIVALENTS, END OF YEAR	\$_	2,304

Read independent auditors' report.

The accompanying notes are an integral part of these financial statement.

#### MICHAEL SAUNDERS SECURITIES CORPORATION NOTES TO FINANACIAL STATEMENTS DECEMBER 31, 2003

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

Michael Saunders Securities Corporation (the "Company") is a broker-dealer who transacts business through correspondent brokers and does not hold customer securities or funds.

The Company adheres to the reporting requirements of the Securities and Exchange Commission under Rule 17a-5, which is consistent with financial statement reporting under generally accepted accounting principles.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers amounts held by financial institutions and short-term investments with an original maturity of 90 days or less to be cash and cash equivalents.

#### Revenue Recognition

Customers' securities transactions and related commission revenues and expenses are recorded on a trade date basis.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Advertising Costs

The Company expenses the production costs of advertising the first time the advertising takes place, except for direct-response advertising, which is capitalized and amortized over its expected period of future benefits.

#### **NOTE B - INCOME TAXES**

The Company with consent of its stockholder has elected S corporation status for the Company. Under this election, the sole stockholder is taxed on her share of the Company's taxable income (loss). Therefore, no provision for Federal or state income taxes have been included in the financial statements.

#### MICHAEL SAUNDERS SECURITIES CORPORATION NOTES TO FINANACIAL STATEMENTS DECEMBER 31, 2003

#### **NOTE C - RELATED PARTY TRANSACTIONS**

All of the Company's business is transacted with an affiliated company owned by the stockholder. Additionally, the affiliate provides management, operating and accounting services to the Company at no charge.

#### **NOTE D - NET CAPITAL REQUIREMENTS**

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities and Exchange Act of 1934, the Company is required to maintain a minimum net capital of \$5,000. The Company had net capital of \$27,145 at December 31, 2003. The net capital rules may effectively restrict the payment of dividends to the Company's stockholder. The Company operates pursuant to the (K) (2) (ii) exemptive provisions of the Securities and Exchange Commissions rule 15c3-3 and does not hold customer funds or securities. Rule 15c3-1 also requires that the ratio of aggregate indebtedness to net capital, as defined, shall not exceed 15 to 1. The Company's ratio was .0 to 1 at December 31, 2003.



#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

The Board of Directors
Michael Saunders Securities Corporation
Sarasota, Florida

We have audited the accompanying financial statements of Michael Saunders Securities Corporation for the year ended December 31, 2003. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedules of Computations of Net Capital and Net Capital Requirements Under Rule 15c3-1 of the Securities and Exchange Commission and Computation for Determination of Reserve Requirements under Rule 15c3-3 of the Securities and Exchange Commission are presented for the purposes of additional analysis and are not a required part of the basic financial statements. The accompanying schedules are required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the testing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The Company is exempt from the determination of reserve requirements in compliance with provisions under SEC Rule 15c3-3.

BAUMANN, RAYMO Tampa, Florida

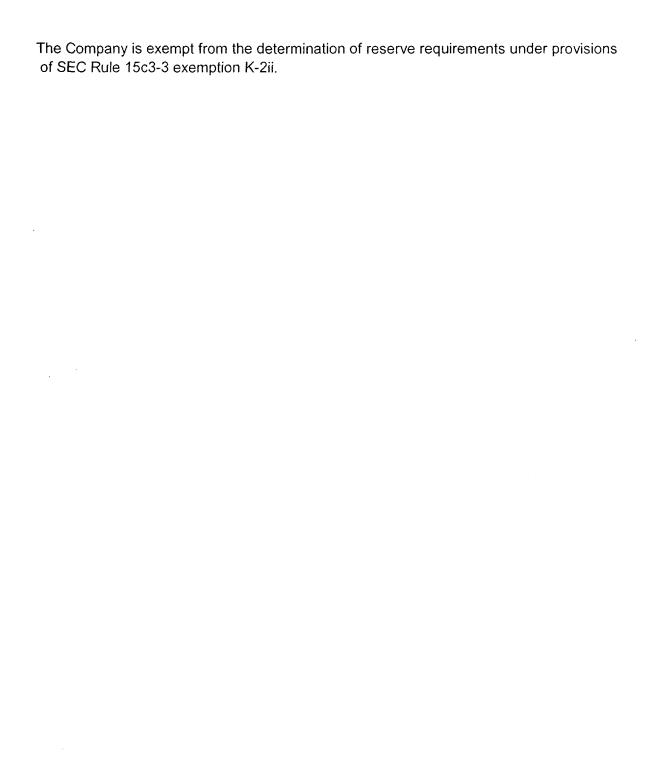
February 3, 2004

## MICHAEL SAUNDERS SECURITIES CORPORATION COMPUTATIONS OF NET CAPITAL AND THE NET CAPITAL REQUIREMENTS UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2003

#### Net Capital

Stockholder's Equity	\$	27,145
Deductions - Non allowable assets		
Total deductions - non allowable assets		0
Net capital *	\$	27,145
Aggregate Indebtedness Liabilities	\$	0
Liabilities	Ψ:	
Computation of Basic Net Capital Requirement		
Minimum net capital requirement per SEC Rule 15c3-1	\$	5,000
Ratio of Aggregated Indebtedness to Net Capital	=	.0 to 1
* Reconciliation with Company's computation of net capital		
Reconciliation with Company's computation of het capital		
Net capital, as reported in Company's focus report(unaudited) Less non allowable assets not deducted on focus report Net capital, as reported above	\$	27,145 0 27,145

# MICHAEL SAUNDERS SECURITIES CORPORATION COMPUTATION OF THE RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2003



See independent auditors' report on supplementary information.



### INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors
Michael Saunders Securities Corporation
Sarasota, Florida

In planning and performing our audit of the financial statements of Michael Saunders Securities Corporation for the year ended December 31, 2003 we considered its internal control structure in order to determine our auditing procedures for the purposes of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

We also made a study of the practices and procedures followed by the Company, in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a) (11) and the procedures for determining compliance with the exemption provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System because the Company did not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system of internal accounting control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

The Board of Directors
Michael Saunders Securities Corporation

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in condition or that the degree of compliance with them may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the Commission's objectives.

\* \* \* \* \*

This report is intended for the use of management of Michael Saunders Securities Corporation and the Securities and Exchange Commission and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

BAUMANN, RAYMONDO & COMPANY, PA Tampa, Florida February 3, 2004